

U.S. Motor Vehicle Industry Domestic and International Trade Quick-Facts

Compiled by U.S. Commerce Dept, Office of Transportation and Machinery, from Government and Industry Sources; 2009

New Car and Non-Commercial Light Truck Sales in the United States, Millions of Vehicles												
	2004	Share*	2005	Share*	2006	Share*	2007	Share*	3MOs/2008	Share*	3MOs/2009	Share*
Total Market	16.848	100.0%	16.921	#####	16.477	100.0%	16.067	100.0%	3.558	100.0%	2.196	100.0%
From NAFTA **	13.469	79.9%	13.357	80.0%	12.811	77.8%	12.331	76.7%	2.702	75.9%	1.574	71.7%
From All 'Imports':	3.379	20.1%	3.384	20.0%	3.666	22.2%	3.736	23.3%	0.856	24.1%	0.622	28.3%
-Germany	0.629	3.7%	0.602	3.6%	0.591	3.6%	0.604	3.8%	0.133	3.7%	0.105	4.8%
-Japan	1.632	9.7%	1.700	10.0%	2.093	12.7%	2.180	13.6%	0.520	14.6%	0.339	15.4%
-Korea	0.783	4.6%	0.783	4.6%	0.664	4.0%	0.644	4.0%	0.138	3.9%	0.130	5.9%

Computed on Unrounded Numbers ** NAFTA = Sales From All Plants in USA, Canada, Mexico. 'All Imports' = All Non-NAFTA/

New Car and Non-Commercial Light Truck National Nameplate** Sales and Shares, Millions of Vehicles												
	2004	Share*	2005	Share*	2006	Share*	2007	Share*	3MOs/2008	Share*	3MOs/2009	Share*
American	9.864	58.5%	9.609	56.8%	8.816	53.5%	1.775	11.0%	1.775	49.9%	0.957	43.6%
German	0.883	5.2%	0.870	5.1%	0.092	5.6%	0.208	1.3%	0.208	5.8%	0.159	7.3%
Japanese	5.154	30.6%	5.472	32.0%	5.769	35.0%	1.368	8.5%	1.368	38.5%	0.890	40.5%
Korean	0.689	4.1%	0.731	4.3%	0.750	4.6%	0.164	1.0%	0.164	4.6%	0.165	7.5%
All Others	0.259	1.5%	0.239	1.4%	0.221	1.3%	12.553	78.1%	0.043	1.2%	0.024	1.1%

* = Computed on Unrounded Numbers ** = Traditional Affiliations (i.e., American = GM, Ford, Chrysler Group)

Total U.S. GDP** and PCE*** for New Cars and Light Trucks, Billions of Current Dollars												
	2004	Chg *	2005	Chg *	2006	Chg *	Q2 2007	Chg *	Q2 2007	Chg *	Q2 2007	Chg *
Total U.S. GDP	11,685.9	6.6%	12,433.9	6.4%	13,194.7	6.1%	13,755.9	4.3%	13,755.9	0.0%	13,755.9	0.0%
PCE- New Cars	97.7	0.5%	104.0	6.4%	107.1	3.0%	107.4	0.3%	107.4	0.0%	107.4	0.0%
PCE- New Lt.Truck	161.7	0.6%	152.8	(5.5%)	134.1	(12.2%)	140.6	4.8%	140.6	0.0%	140.6	0.0%

Previous Year ** = Gross Domestic Product *** = Personal Consumption Expenditures (i.e., Consumer Purchases)

U.S. Light Vehicle Production (Millions), Plant Capacity Use (PCU), NAIC 2261 Tot. Employment (1000s)												
	2004	PCU	2005	PCU	2006	Chg *	2007	Chg *	2008	Chg *	12 Mos/08	Chg *
Total Production	11,567	86,600	11,496	86,700	10,783	(6.4%)	10,457	(2.8%)	8,449,402	(19.2%)	8,449,402	(19.2%)
-by the Big-3**	8,201	84,800	7,638	84,800	6,837	(10.4%)	6,390	(6.6%)	4,841,645	(24.2%)	4,841,645	(24.2%)
-by Jpn Affiliates	3,148	92,900	3,547	92,900	3,431	(3.3%)	3,492	1.8%	3,043,894	(12.8%)	3,043,894	(12.8%)
-by Grm Affiliates	0,218	66,900	0,220	66,900	0,278	15.4%	0,324	27.3%	326,821	(0.1%)	326,821	(0.1%)
-by Korean Affiliates	0,000		0,091	NA	0,237	160.2%	0,251	5.5%	237,042	(5.4%)	237,042	(5.4%)
Avg. Ann. Employ.	255.9		249.7		242.5		0		0		0	

Production Volume Change from Same Previous Period; ** = Chrysler Group, Ford Motor Company, General Motors Corporation

U.S. Worldwide Automotive Net Sales & Revenue; Net Income, Billions of Current Dollars												
	2004	Chg *	2005	Chg *	2006	Chg *	2007 Half	Chg *	2007 Half	Chg *	2007 Half	Chg *
Sales & Revenue	283.019	(3.8%)	294.162	3.9%	367.449	29.8%	91.001	(69.1%)	91.001	(75.2%)	91.001	0.0%
-Net Income	(7.434)	(1601.8%)	(8.393)	12.9%	(14.726)	98.1%	1.283		1.283		1.283	

* = Change from Same Previous Period; ** = 1998 and later is Ford, GM. '98 change compared with '97 Ford, GM

U.S. Trade Flows by All Shippers of Road Motor Vehicles,** Billions of Current Dollars												
	2004	Chg *	2005	Chg *	2006	Chg *	2007	Chg *	2008	Chg *	3 MOs/09	Chg *
World												
Exports	33.973	11.8%	40.939	18.4%	46.307	13.1%	56.596	22.2%	60.206	6.4%	7.100	(49.3%)
Imports	140.828	6.6%	142.946	0.8%	156.173	9.3%	154.104	(1.3%)	138.802	(9.9%)	17.182	(54.5%)
Balance	(106.855)	5.0%	(102.007)	(4.9%)	(109.866)	7.7%	(97.508)	(11.2%)	(78.596)	(19.4%)	(10.082)	(57.5%)
Canada												
Exports	18.092	3.9%	20.541	11.8%	22.988	11.9%	25.602	11.4%	23.118	(9.7%)	2.653	(55.8%)
Imports	46.354	13.8%	48.079	3.3%	48.076	(0.0%)	47.022	(2.2%)	36.508	(22.4%)	4.438	(55.5%)
Balance	(28.262)	21.2%	(27.538)	(2.2%)	(25.088)	(8.9%)	(21.420)	(14.6%)	(13.390)	(37.5%)	(1.785)	(55.0%)
Germany												
Exports	4.005	1.5%	3.676	(8.6%)	5.199	41.4%	7.205	38.6%	8.443	17.2%	1.025	(48.2%)
Imports	20.439	3.5%	20.415	(0.1%)	19.384	(5.0%)	17.829	(8.0%)	18.561	4.1%	2.327	(47.4%)
Balance	(16.434)	4.0%	(16.739)	2.0%	(14.186)	(15.3%)	(10.623)	(25.1%)	(10.118)	(4.8%)	(1.303)	(46.8%)
Japan												
Exports	0.478	1.7%	0.557	13.0%	0.477	(14.3%)	0.550	15.2%	0.603	9.8%	0.069	(59.2%)
Imports	32.290	0.8%	35.040	6.5%	43.638	24.5%	43.668	0.1%	41.330	(5.4%)	4.062	(66.3%)
Balance	(31.812)	0.8%	(34.483)	6.4%	(43.161)	25.2%	(43.119)	(0.1%)	(40.727)	(5.5%)	(3.993)	(66.4%)
Korea												
Exports	0.054	(37.7%)	0.118	#####	0.159	34.8%	0.383	140.4%	0.375	(2.0%)	0.030	(69.5%)
Imports	10.040	26.5%	8.769	(12.7%)	8.671	(1.1%)	8.218	(5.2%)	7.457	(9.3%)	1.595	(21.2%)
Balance	(9.987)	27.2%	(8.650)	(13.4%)	(8.512)	(1.6%)	(7.835)	(8.0%)	(7.082)	(9.6%)	(1.565)	(18.7%)
Mexico												
Exports	4.133	25.3%	4.614	11.4%	4.311	(6.6%)	4.816	11.7%	4.854	0.8%	0.384	(66.4%)
Imports	19.068	(1.7%)	18.444	(3.3%)	23.420	27.0%	23.123	(1.3%)	22.057	(4.6%)	3.264	(37.7%)
Balance	(14.935)	(7.2%)	(13.830)	(7.3%)	(19.109)	38.2%	(18.307)	(4.2%)	(17.204)	(6.0%)	(2.881)	(29.7%)

Computed on Unrounded Numbers; ***General Imports, Excludes Vehicles Assembled in U.S. Foreign Trade Zones

U.S. Trade Flows by All Shippers of Road Motor Vehicles, Total Units											3 MOs/09	Chg *
	2004	Chg *	2005	Chg *	2006	Chg *	2007	Chg *	2008	Chg *		
World												
Exports	1,766,186	10.3%	2,051,858	8.6%	2,197,429	7.1%	2,597,845	18.2%	2,787,787	7.3%	378,611	(38.6%)
Imports	6,855,680	4.0%	6,757,922	(7.3%)	7,511,456	11.2%	7,319,370	(2.6%)	6,609,056	(9.7%)	864,078	(50.1%)
Canada												
Exports	843,839	(0.7%)	889,534	(1.4%)	927,047	4.2%	1,009,399	8.9%	925,448	(8.3%)	123,317	(46.3%)
Imports	2,437,747	8.6%	2,373,080	(4.0%)	2,289,841	(3.5%)	2,281,568	(0.4%)	1,739,120	(23.8%)	220,932	(52.0%)
Germany												
Exports	129,391	(0.5%)	120,125	(9.2%)	156,063	29.9%	210,315	34.8%	241,792	15.0%	29,688	(47.5%)
Imports	548,411	(2.5%)	548,992	(0.0%)	529,956	(3.5%)	477,657	(9.9%)	507,527	965.0%	71,431	(36.9%)
Japan												
Exports	21,641	(11.2%)	23,207	3.5%	19,354	(16.6%)	21,961	13.5%	27,310	24.4%	2,537	(55.2%)
Imports	1,541,187	(2.4%)	1,661,925	(5.2%)	2,229,853	34.2%	2,199,276	(1.4%)	2,120,088	(3.6%)	225,087	(62.7%)
Korea												
Exports	2,796	(30.4%)	4,897	64.8%	8,707	77.8%	13,650	56.8%	15,434	13.1%	1,601	(59.1%)
Imports	860,091	37.8%	730,527	(15.1%)	695,219	(4.8%)	674,711	(2.9%)	615,786	(8.7%)	-231,308	(20.5%)
Mexico												
Exports	313,802	18.4%	348,695	10.3%	327,586	(6.1%)	327,325	(0.1%)	296,465	(9.4%)	25,493	(66.4%)
Imports	957,346	(4.2%)	1,015,199	6.0%	1,344,931	32.5%	1,253,585	(6.8%)	1,219,604	(2.7%)	160,822	(42.2%)

U.S. Trade Flows by All Shippers of Passenger Vehicles & Light Trucks,** Billions of Current Dollars

	2004	Chg *	2005	Chg *	2006	Chg *	2007	Chg *	2008	Chg *	3 MOs/09	Chg *
World												
Exports	29.499	9.9%	35.374	17.5%	40.179	13.6%	50.664	26.1%	54.199	7.0%	6.256	(49.9%)
Imports	135.148	5.7%	136.450	0.2%	148.364	8.7%	147.643	(0.5%)	133.010	(9.9%)	16.126	(55.6%)
Balance	(105.649)	4.5%	(101.075)	(4.7%)	(108.185)	7.0%	(96.979)	(10.4%)	(78.811)	(18.7%)	(9.870)	(58.6%)
Canada												
Exports	14.687	(0.8%)	16.185	8.1%	18.083	11.7%	21.448	18.6%	19.407	(9.5%)	2.134	(57.2%)
Imports	43.255	12.8%	44.009	1.3%	43.058	(2.2%)	44.115	2.5%	33.642	(23.7%)	4.017	(57.0%)
Balance	(28.568)	21.4%	(27.824)	(2.3%)	(24.975)	(10.2%)	(22.667)	(9.2%)	(14.235)	(37.2%)	(1.883)	(56.6%)
Germany												
Exports	3.980	1.3%	3.661	(8.4%)	5.177	41.4%	7.145	38.0%	8.344	16.8%	1.023	(47.6%)
Imports	20.344	3.2%	20.306	(0.2%)	19.233	(5.3%)	17.609	(8.4%)	18.374	4.3%	2.310	(47.3%)
Balance	(16.364)	3.7%	(16.645)	1.8%	(14.056)	(15.6%)	(10.464)	(25.6%)	(10.030)	(4.1%)	(1.287)	(47.1%)
Japan												
Exports	0.472	2.6%	0.533	9.5%	0.472	(11.6%)	0.510	8.2%	0.537	5.2%	0.055	(62.6%)
Imports	31.625	0.1%	34.413	6.8%	42.898	24.7%	43.133	0.5%	41.054	(4.8%)	4.048	(66.1%)
Balance	(31.153)	0.1%	(33.880)	6.7%	(42.426)	25.2%	(42.623)	0.5%	(40.517)	(4.9%)	(3.993)	(66.1%)
Korea												
Exports	0.051	(37.8%)	0.114	#####	0.150	31.7%	0.347	131.3%	0.322	(7.2%)	0.029	(65.2%)
Imports	10.040	26.6%	8.769	(12.7%)	8.671	(1.1%)	8.218	(5.2%)	7.455	(9.3%)	1.595	(21.2%)
Balance	(9.989)	27.2%	(8.655)	(13.4%)	(8.521)	(1.5%)	(7.871)	(7.6%)	(7.133)	(9.4%)	(1.566)	(19.3%)
Mexico												
Exports	3.987	25.4%	4.438	11.1%	4.160	(6.3%)	4.475	7.6%	4.672	4.4%	0.372	(66.3%)
Imports	17.407	(4.7%)	16.945	(2.7%)	21.701	28.1%	20.526	(5.4%)	19.805	(3.5%)	2.713	(41.8%)
Balance	(13.421)	(11.0%)	(12.507)	(6.7%)	(17.541)	40.2%	(16.051)	(8.5%)	(15.134)	(5.7%)	(2.341)	(34.3%)

Computed on Unrounded Numbers; **General Imports, Excludes Vehicles Assembled in U.S. Foreign Trade Zones

U.S. Trade Flows by All Shippers of Passenger Vehicles & Light Trucks, Total Units

	2004	Chg *	2005	Chg *	2006	Chg *	2007	Chg *	2008	Chg *	3 MOs/09	Chg *
World												
Exports	1,648,052	11.3%	1,925,391	8.7%	2,074,904	7.8%	2,469,856	19.0%	2,656,718	7.6%	357,993	(40.9%)
Imports	6,731,384	3.6%	6,618,287	(7.7%)	7,348,753	11.0%	7,160,096	(2.6%)	6,502,212	(9.2%)	6,502,212	(9.2%)
Canada												
Exports	780,267	(2.0%)	810,279	(3.4%)	843,541	4.1%	936,207	11.0%	862,021	(7.9%)	113,763	(46.7%)
Imports	2,385,898	8.3%	2,308,834	(4.6%)	2,215,445	(4.0%)	2,241,907	1.2%	1,704,536	(24.0%)	216,235	(52.2%)
Germany												
Exports	126,986	0.2%	119,470	(8.0%)	155,145	29.9%	207,825	34.0%	238,564	14.8%	29,592	(46.7%)
Imports	546,395	(2.7%)	546,593	(0.1%)	525,780	(3.8%)	471,172	(10.4%)	502,589	6.7%	71,284	(36.8%)
Japan												
Exports	21,409	(10.4%)	22,500	1.4%	19,235	(14.5%)	20,658	7.4%	25,441	23.2%	2,085	(57.9%)
Imports	1,573,535	(1.8%)	1,630,186	(5.2%)	2,193,554	34.6%	2,176,153	(0.8%)	2,110,830	(3.0%)	224,602	(62.5%)
Korea												
Exports	2,412	(34.5%)	4,577	76.9%	5,732	37.3%	12,510	118.2%	13,654	9.1%	1,558	(54.1%)
Imports	860,088	24.5%	730,527	(15.1%)	695,134	(4.8%)	674,710	(2.9%)	615,853	(8.7%)	134,193	(20.5%)
Mexico												
Exports	307,447	18.6%	342,069	10.4%	322,965	(5.6%)	316,384	(2.0%)	291,810	(7.8%)	24,900	(66.7%)
Imports	923,459	(4.9%)	979,259	6.0%	1,305,496	33.3%	1,172,251	(10.2%)	1,164,800	(0.6%)	148,375	(43.4%)

S. Trade Flows by All Shippers of Medium & Heavy Trucks and Tractors, ** Billions of Current Dollars

	2004	Chg *	2005	Chg *	2006	Chg *	2007	Chg *	2008	Chg *	3 MOs/09	Chg *
World												
Exports	3.441	30.4%	4.446	29.2%	4.944	11.2%	4.546	(8.1%)	4.408	(3.0%)	0.649	(40.9%)
Imports	4.629	40.9%	5.479	18.4%	6.763	23.4%	5.402	(20.1%)	4.924	(8.8%)	0.881	(26.0%)
Balance	(1.188)	84.2%	(1.032)	(13.1%)	(1.819)	76.2%	(0.856)	(52.9%)	(0.516)	(39.7%)	(0.231)	154.2%
Canada												
Exports	2.723	34.2%	3.478	27.7%	3.924	12.8%	3.028	(22.8%)	2.633	(13.1%)	0.408	(42.2%)
Imports	2.307	34.1%	3.357	45.5%	4.308	28.3%	2.187	(49.2%)	2.343	7.1%	0.317	(34.9%)
Balance	0.416	35.0%	0.121	(70.9%)	(0.384)	#####	0.841	(318.9%)	0.290	(65.6%)	0.091	(58.3%)
Germany												
Exports	0.004	98.0%	0.005	23.6%	0.010	104.5%	0.049	378.1%	0.059	22.1%	0.001	(97.5%)
Imports	0.000	648.9%	0.000	(59.9%)	0.001	702.8%	0.099	9003.5%	0.107	7.8%	0.000	(98.6%)
Balance	0.004	85.5%	0.005	31.3%	0.009	87.8%	(0.050)	(651.4%)	(0.047)	(6.0%)	0.000	(103.2%)
Japan												
Exports	0.001	(79.7%)	0.002	94.8%	0.001	(45.9%)	0.035	3596.9%	0.064	81.8%	0.013	(32.7%)
Imports	0.660	48.9%	0.623	(5.6%)	0.729	17.1%	0.519	(28.7%)	0.229	(55.9%)	0.014	(86.9%)
Balance	(0.659)	50.2%	(0.621)	(5.8%)	(0.728)	17.2%	(0.484)	(33.5%)	(0.165)	(65.9%)	(0.000)	(99.5%)
Korea												
Exports	0.001	(63.5%)	0.001	51%	0.003	162%	0.002	(43%)	0.001	(20%)	0.000	(100%)
Imports	0.000	(100.0%)	0.000	#DIV/0!	0.000	(79%)	0.000	98%	0.002	13617%	0.000	#DIV/0!
Balance	0.001	(1.3%)	0.001	46%	0.003	0%	0.002	0%	(0.001)	0%	0.000	0%
Mexico												
Exports	0.103	14.1%	0.132	27.7%	0.122	(7.5%)	0.299	145.1%	0.132	(55.9%)	0.006	(77.8%)
Imports	1.660	48.5%	1.498	(9.8%)	1.719	14.7%	2.590	50.7%	2.236	(13.7%)	0.549	(3.5%)
Balance	(1.557)	51.5%	(1.366)	(12.3%)	(1.596)	16.9%	(2.291)	43.5%	(2.104)	(8.2%)	(0.543)	0.2%

Computed on Unrounded Numbers; ***General Imports, Excludes Vehicles Assembled in U.S. Foreign Trade Zones

U.S. Trade Flows by All Shippers of Medium & Heavy Trucks and Tractors, Total Units												
	2004	Chg *	2005	Chg *	2006	Chg *	2007	Chg *	2008	Chg *	3 MOs/09	Chg *
World												
Exports	72,263	12.7%	94,851	31.3%	98,078	3.4%	100,465	2.4%	97,498	(3.0%)	16,346	(29.2%)
Imports	111,192	32.8%	127,826	15.0%	149,786	17.2%	148,551	(0.8%)	101,401	(31.7%)	101,401	(31.7%)
Canada												
Exports	51,002	21.1%	64,916	27.3%	67,710	4.3%	55,347	(18.3%)	45,866	(17.1%)	8,036	(29.3%)
Imports	42,732	33.1%	56,606	32.5%	67,766	19.7%	33,863	(50.0%)	31,563	(6.8%)	4,228	(38.2%)
Germany												
Exports	123	112.1%	380	#####	542	42.6%	2,217	309.0%	2,199	(0.8%)	25	(97.1%)
Imports	74	1750.0%	3	(95.9%)	30	900.0%	3,778	#####	3,750	(0.7%)	14	(98.6%)
Japan												
Exports	21	(71.2%)	50	#####	0	(50.0%)	0	4732.0%	1,793	48.4%	448	(34.8%)
Imports	32,181	40.0%	31,468	(2.2%)	36,062	14.6%	22,919	(36.4%)	9,139	(60.1%)	484	(88.6%)
Korea												
Exports	24	(59.3%)	37	54.2%	72	94.6%	46	(36.1%)	50	8.7%	0	(100.0%)
Imports	0	(100.0%)	63	#DIV/0!	36	(42.9%)	1	(97.2%)	128	#####	0	#DIV/0!
Mexico												
Exports	2,897	(9.4%)	3,093	6.8%	2,903	(6.1%)	9,001	210.1%	2,509	(72.1%)	270	(57.0%)
Imports	33,881	21.2%	35,935	6.1%	39,421	9.7%	81,239	106.1%	54,690	(32.7%)	12,434	(21.6%)

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