



INTERNATIONAL
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Los Angeles-Long Beach-Anaheim, CA Merchandise Exports in 2015

The Metropolitan Export Series is a product funded and developed by the International Trade Administration using data from the U.S. Census Bureau. Merchandise export data are available for U.S. metropolitan areas beginning in 2005.

In 2015, Los Angeles was the
4th
largest exporter in the U.S.

Los Angeles Exports in 2015

- Goods exports from the Los Angeles area have increased \$17.9 billion since 2005.
- On average, exports from the Los Angeles area have increased by 3.5% annually over the past 10 years.

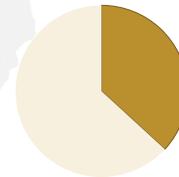
\$61.8 billion

Total Los Angeles goods export value in 2015

41%

Los Angeles area export growth since 2005

Exports from Los Angeles accounted for **37%** of total California goods exports



Goods Exports From Select Los Angeles Area Counties

County	Export Value
Los Angeles County	\$42.8 billion
Orange County	\$18.9 billion

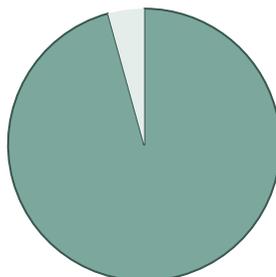
Exports Sustain Los Angeles Area Businesses

- In 2014 (latest available), 20,607 Los Angeles area companies exported to U.S. FTA partners.
- The same year, 19,980 area companies exported to Trans-Pacific Partnership countries and 9,686 exported to the European Union.

33,621

Number of small and medium-sized goods exporters in Los Angeles in 2014

SMEs account for **96%** of Los Angeles goods exporters



92% of Los Angeles goods exporters shipped manufactured products overseas



Note: Exporter counts reflect the number of companies, not establishments, and are therefore not additive across industries and geographies



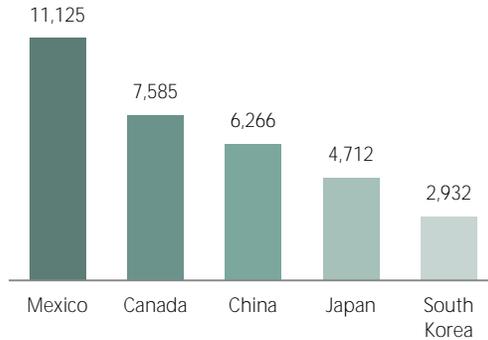
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Top Los Angeles Export Markets & Sectors

- In 2015, Mexico was Los Angeles's top foreign market, accounting for 18% of its total goods exports.
- Computer & electronic products was Los Angeles's top export sector in 2015, accounting for 21% of the area's goods exports.

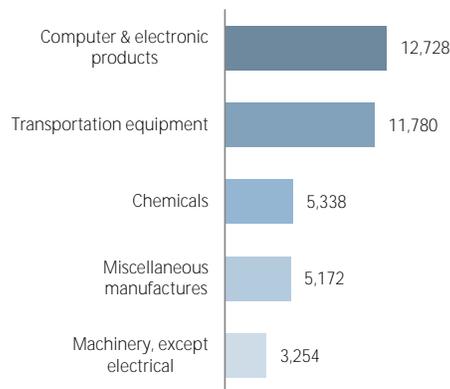
Top Los Angeles Area Export Markets
Millions of dollars



In addition to these top markets, Los Angeles is also a major exporter to:

Hong Kong \$2.4 billion
United Kingdom \$2.1 billion
Taiwan \$1.8 billion
Germany \$1.8 billion
United Arab Emirates \$1.5 billion

Top Los Angeles Export Sectors
Millions of dollars



In addition to these top sectors, other sectors where Los Angeles is a major exporter include:

- Processed foods
- Electrical equipment, appliances, & components
- Fabricated metal products
- Petroleum & coal products
- Apparel & accessories

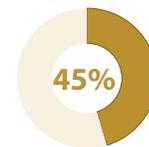
Current and Future FTAs Matter to Los Angeles Area Exporters

- The U.S. currently has 14 free trade agreements in force with 20 countries.

In 2015, exports to FTA markets accounted for **44%** of Los Angeles area exports

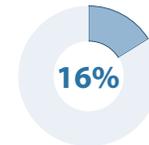
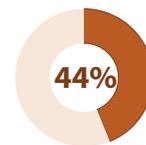
In 2015, Los Angeles exported:

\$18.7 billion
to NAFTA



\$28.0 billion
to TPP

\$27.1 billion
to all FTAs in force



\$10.0 billion
to TTIP (EU-28)

Data year: 2015 Last updated: September 2016

Prepared by the Office of Trade and Economic Analysis, International Trade Administration, U.S. Department of Commerce.

For additional information and to view the complete data series and methodology, visit www.trade.gov/metrodata. Exporter data available on <http://tse.export.gov/edb>.

Source Notes