

The U.S. Commercial Service
Your Global Business Partner



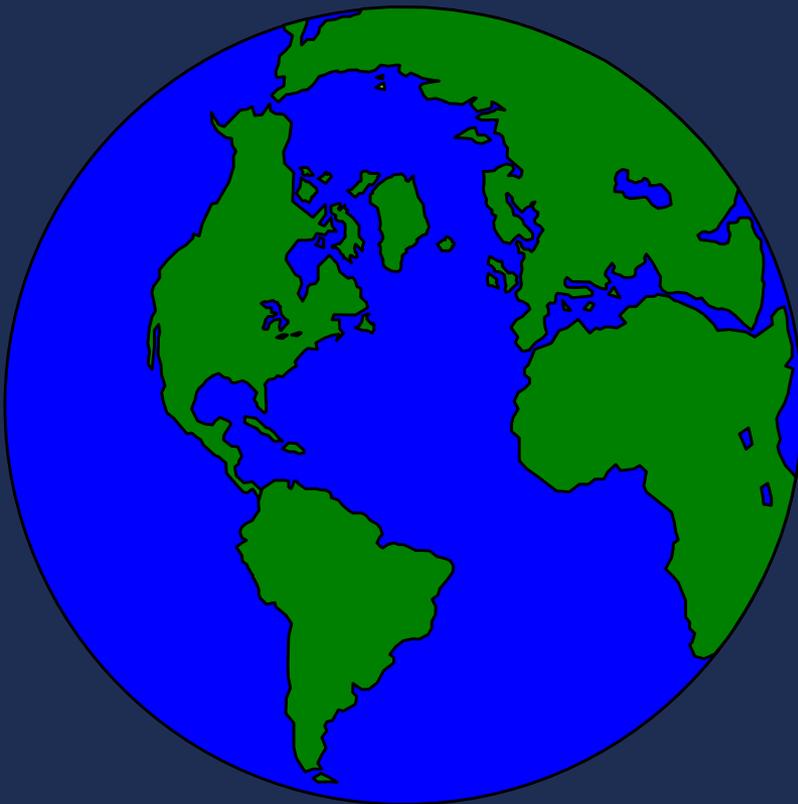
MANUFACTURE AMERICA
Resources for Business Growth Conference
October 20, 2010



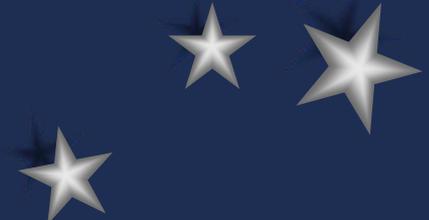


Spanning the Globe

A Worldwide Commercial Service Network



- **Abroad**
 - Over 150 foreign posts in 83 countries around the world with Commercial Officers
- **... and here at home...**
 - More than 100 offices in U.S. cities with Commercial Officers
 - 4 offices in IL: Chicago, Libertyville, Peoria, Rockford
 - Chicago USEAC co-located with SBA & ExIm Bank





The Commercial Service on the Web

<http://www.export.gov>

- Export Basics & Resources
- Free Access to Market Research
- Partners & Trade Leads
- Shipping & Documentation
- Trade Events Calendar
- Help With Trade Problems
- Export Finance and Export Credit Insurance
- Free Trade Agreements

<http://www.buyusa.gov/midwest>

<http://www.export.gov/china>

<http://www.export.gov/middleeast>

<http://www.export.gov/africa>

<http://www.trade.gov/iraq>

<http://www.buyusa.gov/xxx> (name of country)





Market Research

- Country Commercial Guides
- Market Research Reports
- Best Market Reports by Industry
- Customized Market Research Reports
- Webinars



Commercial specialists regularly report on specific market conditions and opportunities for U.S. business.

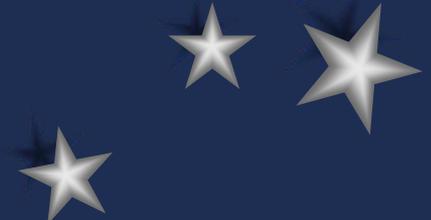




Find Your Future International Partners

Programs offered to assist local businesses:

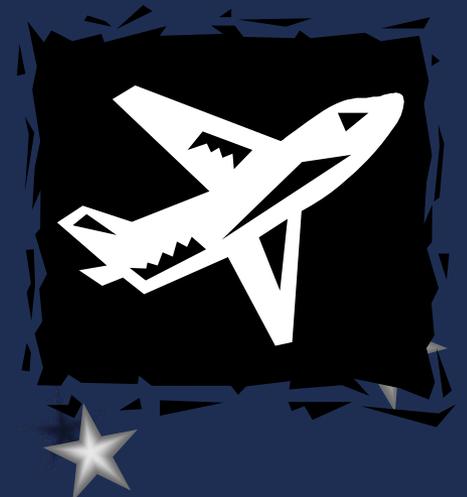
- ◆ **Gold Key Service (GKS)**
- ◆ **International Partner Search (IPS)**
- ◆ **Trade Leads**
- ◆ **Featured U.S. Exporters (F.U.S.E)**
- ◆ **Commercial News USA (CNUSA)**
- ◆ **International Company Profile (ICP)**





Trade Events That Get Results

- Trade Shows/U.S. Pavilions
- Certified Trade Missions
- Matchmaker Trade Delegations
- Multi-State Catalog Exhibitions
- Single Company Promotions
- International Buyer Program
- ShowTime





Food & Agricultural Exports



- **Foreign Agricultural Service (FAS)**
 - www.fas.usda.gov
- **Exporter Assistance**
 - Trade Leads
 - Buyer Alert
 - Foreign Buyer Lists
 - U.S. Supplier Lists
- **Food Export Association of the Midwest USA**
 - www.foodexport.org
 - Global Food Marketer





Partnerships

**Illinois U.S. EAC Network works
with international partners in the community.**

- **Illinois District Export Council**
- **SBA and ExIm Bank**
- **Illinois Office of Trade & Investment**
- **SBDC/ITC Network**
- **Community Colleges & Universities**
- **Trade Clubs & Organizations**
- **Local Chambers of Commerce**
- **Industry Associations**
- **Congressional Offices**
- **Service Providers, e.g. International Freight Forwarder**
- **Commercial Service Partnerships (UPS, FedEx, eBay, Google, PNC Bank, M&T Bank, Baker & McKenzie, City National Bank, TD Bank, U.S Postal Service, Zions Bank, & Comerica Bank)**



Export Licensing



Export Licensing resources:

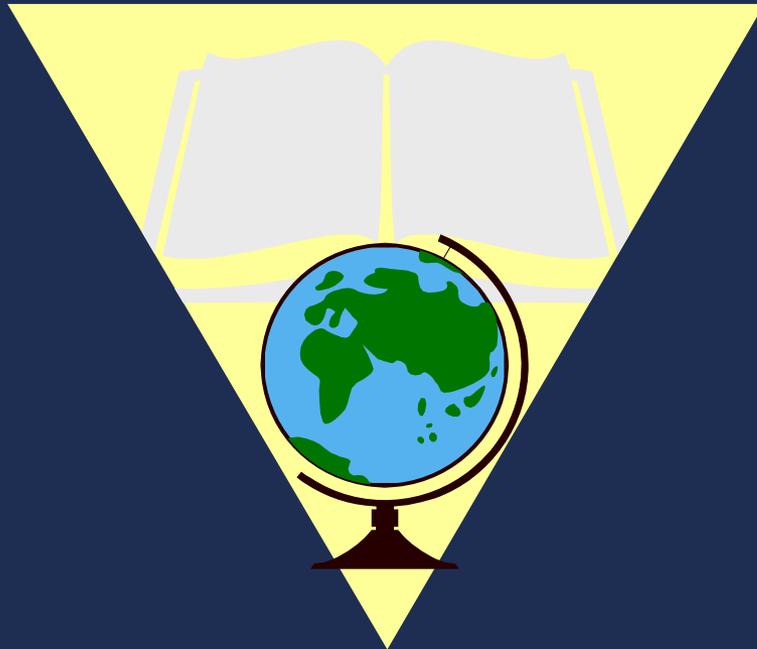
- **Bureau of Industry & Security**
 - www.bis.doc.gov
- **Office Foreign Asset Control**
 - www.treas.gov/ofac
- **Office of Defense Trade Controls**
 - www.pmdtc.org

Look to the **U.S. Commercial Service** and the **Libertyville Export Assistance Center**, to help your business grow internationally.





Let the Commercial Service put you in the heart of the world's most dynamic economies.



Libertyville Export Assistance Center

Phone: (847) 327-9082 ☐ Fax: (847) 247-0423

E-mail: robin.mugford@trade.gov

